

## Motivation

- In recent years, safety has become an important priority and as a result, there is a rise in interest in surveillance and security.
- Cities have incorporated surveillance cameras into public areas to decrease crime rates.
- These cameras are not capable of notifying the police for car crashes and violent altercations.

## Business Solution

- Market sizing for such application
  - Total Available Market
  - Addressable Market
- Ecosystem
  - Competition, Device partners, Stakeholders, Evolution
- Funding
  - Federal / State grants, City funding special projects
- Margins
  - Typical cost of installation Vs Market price point

Sales	Year 1	Year 10
# of New Clients	100	169
Cumulative Client Base	100	1,318
<b>Unit Sales</b>		
Cameras	1,000	1,551
Cumulative Installed Cameras	1,000	12,578
<b>Total Unit Revenue</b>	\$ 340,000.00	\$ 527,451.59
<b>Service Sales</b>		
Camera Maintenance	\$ 500,000.00	\$ 6,288,946.27
Cloud Storage Management	\$ 120,000.00	\$ 1,509,347.10
Subscription Revenue	\$ 475,200.00	\$ 802,840.40
<b>Total Services Revenue</b>	\$ 1,095,200.00	\$ 8,601,133.77
<b>Total Sales Revenue</b>	\$ 1,435,200.00	\$ 9,128,585.37

Figure 1. Sales Projection



Figure 2. Pricing Strategy

## NOKIA Proposal

### 1. Scanning and Monitoring

The system shall provide 24/7 live audio and video streams that can enable the security personnel to perform –

- Image recognition – face, incident, anomalies etc.
- Audio recognition – gun shot, chaos, fights etc.
- Connect to the city / state law enforcement agencies – Police, Fire, Ambulance
- Data Servers with an ability to store the video

### 2. Data Analytics Platform

The system should be able to –

- Index the data streams received from the scanning and monitoring system
- Provide an user friendly interface to query, generate reports and triggers
- Provide heat maps on third party mapping tools such as Google earth, Maps etc.
- Provide comprehensive user & access rights management to support security and data privacy obligations

## Technical Solution

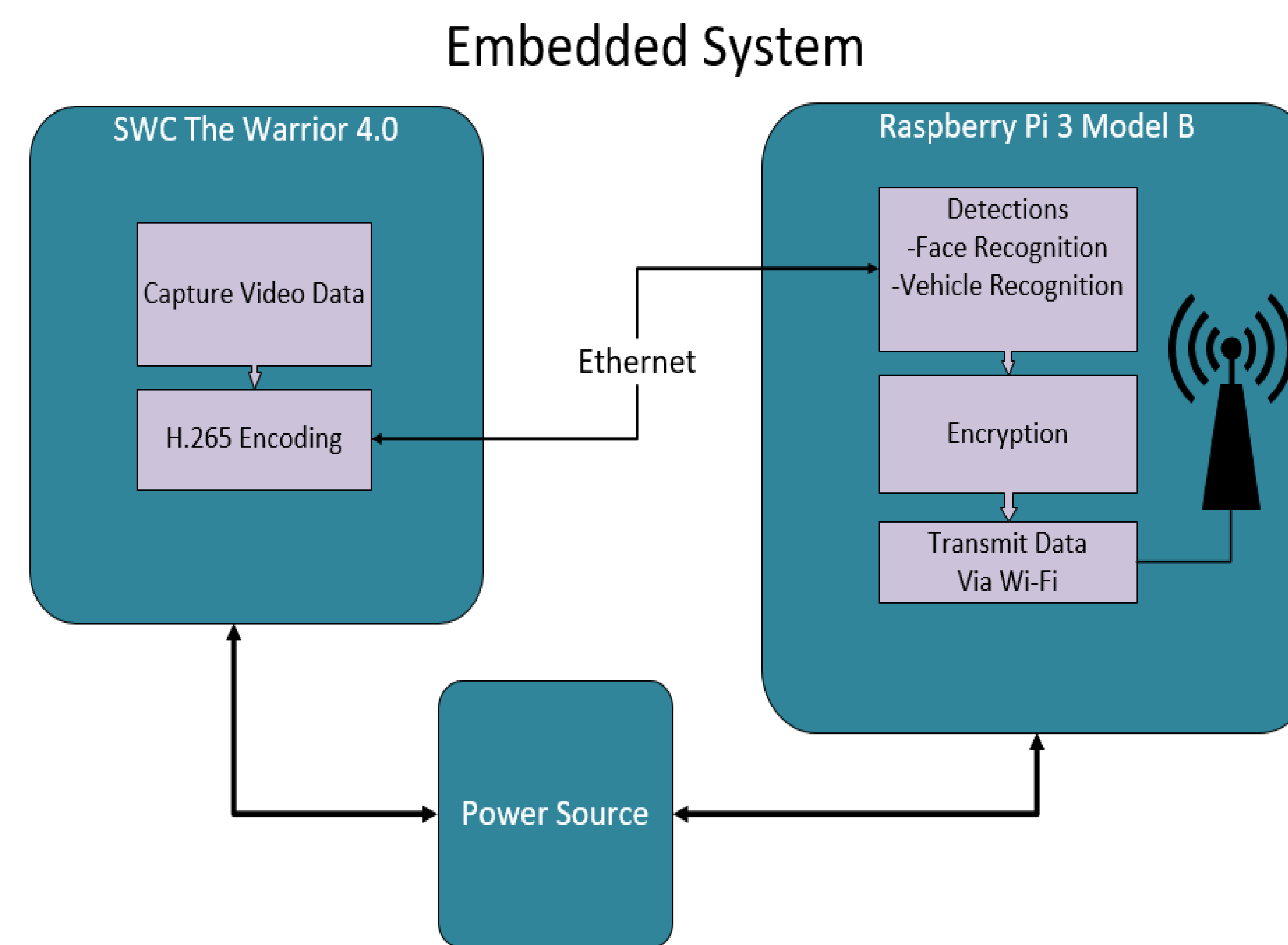


Figure 3. Embedded System

## Technical Solution (cont.)

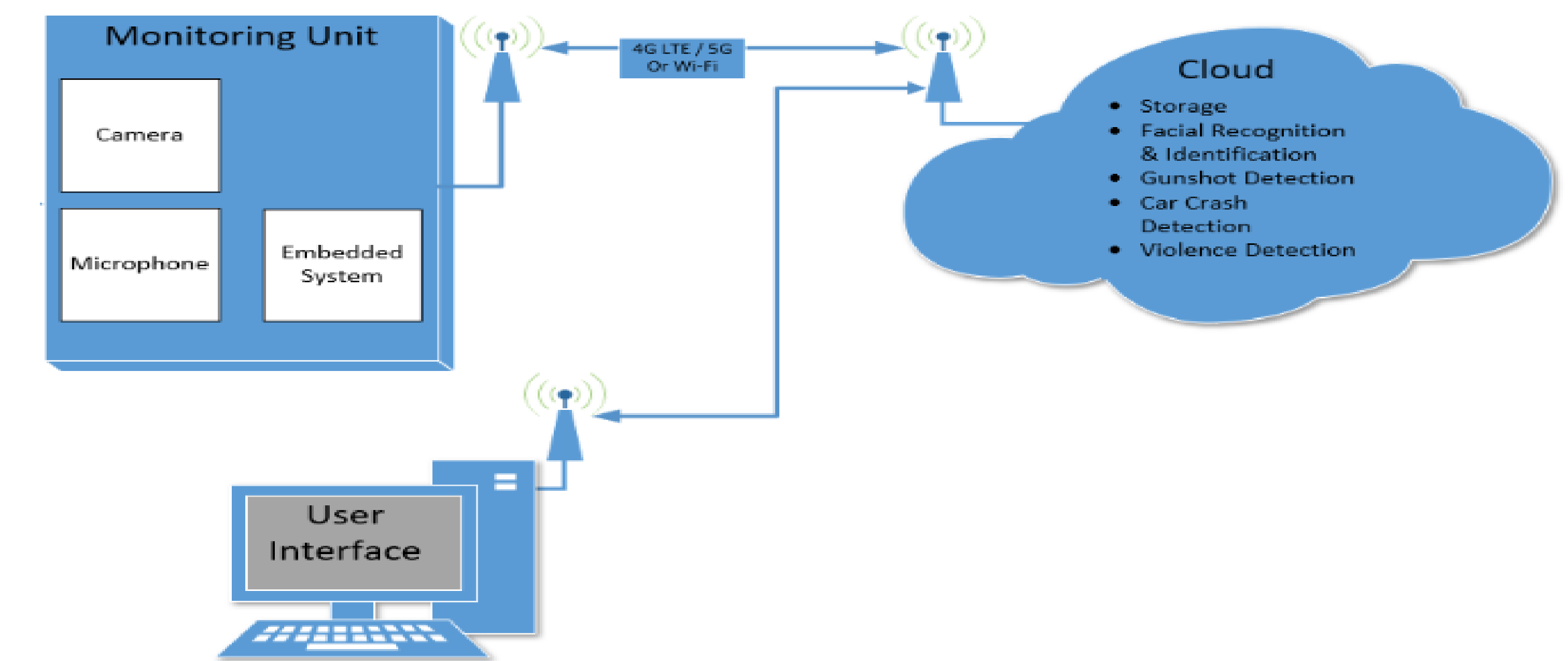


Figure 4. Overall Architecture

### Hardware:

#### SCW The Warrior 4.0

This camera captures video in 1080p resolution and compresses data with H.265 encoding scheme.



Figure 5. SCW The Warrior 4.0

#### Raspberry Pi 3 Model B

The Raspberry Pi receives the encoded video and performs facial recognition and object detection algorithms. The processed data is transmitted to storage through Wi-Fi.

#### Nvidia GTX 1080 Ti

This graphics card contains CUDA cores used to train and test neural networks for detection algorithms.



Figure 6. Nvidia GTX 1080 Ti

### Software:

#### YOLOv3 (You Only Look Once)

The YOLOv3 algorithm uses a single neural network to identify objects within an image in real-time.

#### TensorFlow

TensorFlow is a software library for machine learning applications such as neural networks.

#### OpenCV

OpenCV is a real-time computer vision library used to implement Haar Cascades , Local Binary Pattern Histograms for facial recognition.

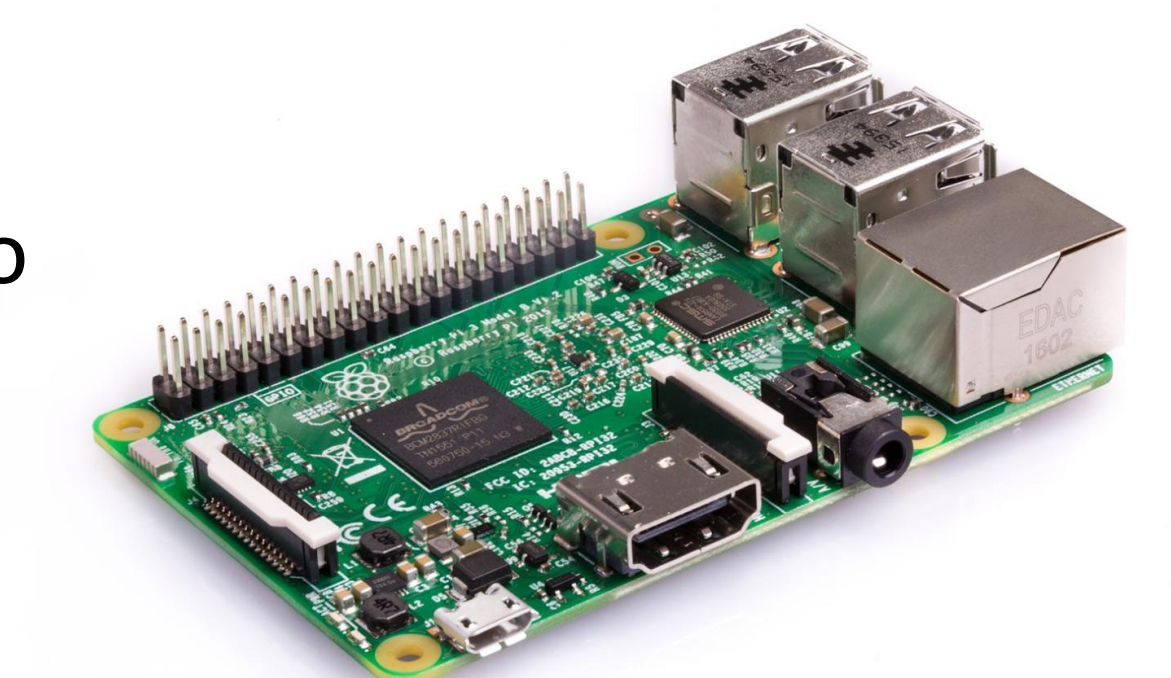


Figure 7. Raspberry Pi 3 Model B

## Summary

- Our team is conducting extensive research to produce a robust feasibility study
- Electrical Engineering point of view - doing an in depth study on technologies that will fit the public monitoring system
- Market point of view - collecting data and information that will influence system design and project product opportunities
- According to our research so far, we have strong evidence of great opportunity for Nokia to pursue a Public Monitoring system

\*This project is sponsored by Nokia. The project was completed by a team of two engineering students and six business students.  
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